



# Memorandum

## Oregon Department of Fish and Wildlife

**Date:** January 11, 2021  
**To:** Commissioners  
**From:** Erica Kleiner, Deputy Director for Administration  
**Subject:** Financial Report

### **Department Financial Report**

The Commission Financial Report for the 2019-21 biennium as of November 30, 2020 is attached. Revenue from license sales remains healthy. December license sales revenue was up nearly 20% from one year ago, while the number of license products sold in December is up 10% from last year. Customer retention planning efforts continue and nearly 10,000 customers (20% of recipients) responded to the retention survey that was distributed in December. The next steps are to analyze the survey and the results will be compiled into a white paper with an expected February release. Expenditures remain in alignment with existing funding and limitation. The combination of strong revenue from license sales and conservative spending affords ODFW a healthy unrestricted cash balance, which currently sits at \$59 million.

### **2021-23 Budget Development**

The legislative review process of ODFW's 2021-23 Governor's Recommended Budget has begun. Preparations are underway for ODFW's budget presentation to the Ways & Means Natural Resources subcommittee. The public hearing on ODFW's budget is expected to occur in mid-March.

### **Audit Updates**

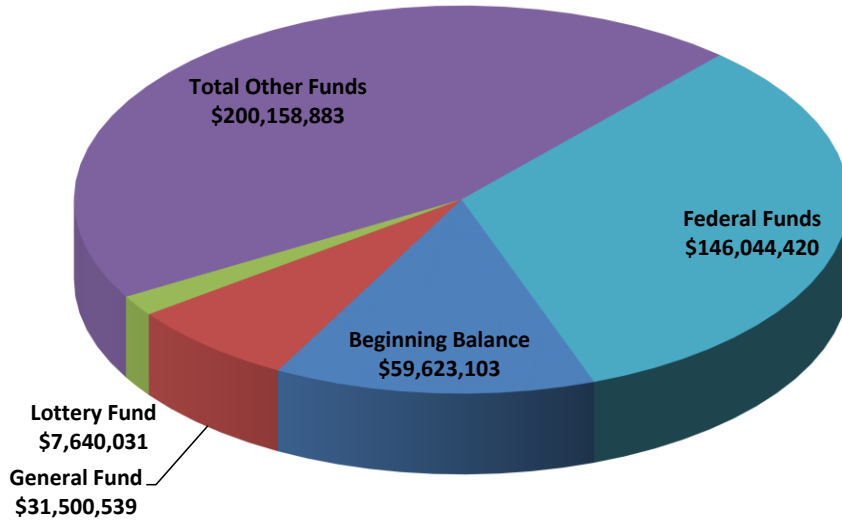
ODFW recently entered into contract with Merina & Company, a local audit services provider that will perform a performance audit on the charter and guide coupon book process. The objectives of the audit are to evaluate ODFW's approaches to detect and prevent instances of coupon book fraud amongst charter and guide operations and to review information collected in coupon books/identify improvements necessary to maximize federal aid distributions. A kick-off meeting will occur on January 20, 2021. ODFW will receive a final audit report from Merina staff the following June.

**ODFW Financial Report for 2019-2021 Biennium  
Commission Meeting  
as of November 2020**

	Legislatively Adopted Budget	Adjustments & E-Boards	Legislatively Approved Budget	Actuals as of 11/30/2020	70.8%
<b>REVENUE</b>					
Revenue Transactions for Prior Biennium (AY19)				<b>7,081,295</b>	
General Fund	35,094,508	(3,593,969)	31,500,539	21,015,620	
Lottery Fund	7,640,031	-	7,640,031	5,550,077	
Other Funds					
Hunter/Angler	128,665,043	-	128,665,043	79,562,173	
Commercial Fisheries Fund	10,142,680	-	10,142,680	6,689,598	
All Other Categories	61,351,160	-	61,351,160	33,573,121	
Total Other Funds	200,158,883	-	200,158,883	119,824,892	
Federal Funds	145,626,326	418,094	146,044,420	99,650,920	
<b>Total Revenue</b>	<b>388,519,748</b>	<b>(3,175,875)</b>	<b>385,343,873</b>	<b>246,041,509</b>	<b>63.85%</b>
<b>EXPENDITURES</b>					
Expenditure Transactions for Prior Biennium (AY19)				<b>4,760,330</b>	
Wildlife					
General Fund	5,244,406	(577,021)	4,667,385	3,132,432	
Lottery Fund	1,375,008	-	1,375,008	655,395	
Other Funds	40,313,689	-	40,313,689	24,996,831	
Federal Funds	36,375,500	204,350	36,579,850	20,842,480	
<b>Total Wildlife Programs</b>	<b>83,308,603</b>	<b>(372,671)</b>	<b>82,935,932</b>	<b>49,627,138</b>	<b>59.84%</b>
Fish					
General Fund	20,804,054	(1,569,626)	19,234,428	13,175,111	
Lottery Fund	6,246,397	-	6,246,397	3,509,551	
Other Funds	78,850,237	35,721	78,885,958	47,585,663	
Federal Funds	97,256,739	213,744	97,470,483	55,741,509	
<b>Total Fish Programs</b>	<b>203,157,427</b>	<b>(1,320,161)</b>	<b>201,837,266</b>	<b>120,011,834</b>	<b>59.46%</b>
Administration					
General Fund	4,860,919	(1,296,653)	3,564,266	3,106,682	
Lottery Fund	-	-	-	-	
Other Funds	49,651,493	-	49,651,493	32,296,709	
Federal Funds	7,596,234	-	7,596,234	2,955,094	
<b>Total Administration</b>	<b>62,108,646</b>	<b>(1,296,653)</b>	<b>60,811,993</b>	<b>38,358,485</b>	<b>63.08%</b>
State Police					
General Fund	2,389,141	-	2,389,141	576,135	
Other Funds	26,268,532	-	26,268,532	14,786,026	
<b>Total State Police</b>	<b>28,657,673</b>	<b>-</b>	<b>28,657,673</b>	<b>15,362,161</b>	<b>53.61%</b>
Debt Service					
General Fund	1,640,320	-	1,640,320	1,022,181	
Other Funds	1,836,410	-	1,836,410	1,129,658	
<b>Total Debt Service</b>	<b>3,476,730</b>	<b>-</b>	<b>3,476,730</b>	<b>2,151,839</b>	<b>61.89%</b>
Capital Improvement					
General Fund	155,668	(150,669)	4,999	3,079	
Other Funds	5,849,787	-	5,849,787	2,776,036	
Federal Funds	3,210,520	-	3,210,520	1,311,869	
<b>Total Capital Improvement</b>	<b>9,215,975</b>	<b>(150,669)</b>	<b>9,065,306</b>	<b>4,090,984</b>	<b>45.13%</b>
Capital Construction					
General Fund	-	-	-	-	
Other Funds	-	-	-	-	
Federal Funds	-	-	-	-	
<b>Total Capital Construction</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.00%</b>
Agency-wide					
General Fund	35,094,508	(3,593,969)	31,500,539	21,015,620	66.72%
Lottery Fund	7,621,405	-	7,621,405	4,164,946	54.65%
Other Funds	202,770,148	35,721	202,805,869	123,570,923	60.93%
Federal Funds	144,438,993	418,094	144,857,087	80,850,952	55.81%
<b>Total Expenditures</b>	<b>389,925,054</b>	<b>(3,140,154)</b>	<b>386,784,900</b>	<b>229,602,441</b>	<b>59.36%</b>

**Oregon Department of Fish and Wildlife**  
**2019-21 Legislatively Approved Budget - Revenue**  
as of November 2020

**\$ 444.96**



**Oregon Department of Fish and Wildlife**  
**2019-21 Legislatively Approved Budget - Expenditures**  
as of November 2020

**\$ 386.80**

